

To whom it may concern,

My name is Thiago Rocha an enthusiast 30 years old Brazilian IT guy who speaks English too. As an IT professional, I spent 2 years doing web development (php+jquery) before starting working for company called DATAPREV. This is a public IT Corporation who promotes digital inclusion for the Brazilian citizen (especially in social areas). I immediately felt in love with this company and its noble mission: Turn people's life less complicated, with technology!

My first assignment was as an IT Service Manager. During 3 years, I lead a team responsible to manage all IT Services from FUNPRESF (Brazil's main public pension fund for Federal employees). Our tasks included system operation and evolution (mostly based on java/jboss), batch routines and Service Desk. This was my first experience as a team leader, which made me greatly mature as a professional, elevating my technical skills, such as ITIL knowledge and process design. Moreover, I gained leadership confidence by being directly responsible for routines that involved millions of dollars in financial transactions.

Afterwards, I was managed a team responsible for a system called SNCM (National Medicine Tracker System), for which I consider my most significant project. My team did all specifications (according to Brazil's health regulatory agency); laws and market analysis; benchmarking with other countries; architecture design (based on SOAP web services); and solution delivery. It was a such good learning experience: we used techniques like Design Thinking sessions, interviews, BPMN and User Stories to understand and document the requirements and capture all this complex environment under an Agile format. I had to power up my communication skills, SCRUM knowledge (specially as a PO) and business understanding of the Health industry (e.g. processes, important players and indicators).

Last year, I was challenged to manage a Business Sales team, to enlarge business opportunities and diversify DATAPREV's Customer Portfolio (beyond it's mainstream clients). Even with a small team, we've brought new and important contracts, including a 2.5 million dollar deal with CNJ (National Council of Justice), the most relevant organization in the Brazilian Justice system, positioning DATAPREV as one of the main IT Partners, in this strategic market. With these results, I was promoted to my current role: Senior Account Manager.

Personal and professional's challenges were always part of my life (I'm extremely proud of how I handled them and what I've conquered in such a short period). After these accomplishments, I think it's time to start a new cycle, and I believe changing country will do great. I'm sure my professional experience, my willingness to work and my dedication will greatly contribute to your success. I'll love to hear a little bit more of your organization and see how we could do incredible things, TOGETHER!

Best Regards,

Thiago Correia Rocha